Our purpose is to connect people in meaningful work.
What are our crux polarities?

How do we operate?

**NOTICE PROBLEM/OPPORTUNITY**
Is this worth pursuing?
- yes
- not sure
- no

**#INKLING**
Test with others
- yes
- no

**What type of problem or opportunity is it?**
- Behavioural/Interpersonal
- Role/Impact
- Everything Else

**SENSING & RESPONDING**
Does this affect work / behaviour of other people?
- yes
- no/not much

**ROLE ADVICE PROCESS & CONTRIBUTION REVIEW**
Can you live with the current contribution?
- mine
- other's

**FEEDBACK & FACILITATION PRACTICE**
Do you want or need the help of a facilitator to resolve the issue?
- no
- yes

For other common tools, visit teal.ianmartin.com